

Underwriting Solutions LLC



“Timesheet Xpress is the perfect tool to track billable time and makes invoicing at the end of the month simple and easy... it saves me \$1,000.00 (US) per month on time spent invoicing...” Gary Lee, CEO; Underwriting Solutions LLC

About Underwriting Solutions LLC ...

Underwriting Solutions LLC is a consulting firm based in Edmond, Oklahoma. The company specializes in the mortality risk management niche of the life insurance industry. Underwriting Solutions LLC is a collaborative, distributed services firm, its services are provided by a workforce of trained and experienced underwriters and medical analysts, usually within 48 hours or less. These services are managed through a proven, secure, web-based work flow system built upon Microsoft standard technology. Through their partnership with Synev, Underwriting Solutions LLC has the ability to provide underwriting services remotely.

The underwriters and medical analysts are international in scope and highly experienced. Gary Y. Lee (founder and Principal Consultant) has access to a wide network of independent consultants, underwriters, actuaries, and Medical Directors to create a customized team that delivers results for his many customers.



Issues before using Timesheet Xpress...

Prior to installing and using Timesheet Xpress, Gary's organisation had no formal methodology for tracking and recording time spent on client projects. As a direct result of this it was difficult for Gary to get a handle on the true cost of running his business and which projects were profitable. As any business owner knows, this information is critical for the ongoing successful future of any organisation; without this information it is difficult to accurately forecast and allocate resources required for on going client work.

The key pain points in this time and cost tracking issue for Gary was not only tracking time by Client and Project, but also keeping on top of accurate billing and invoicing.

The challenge for Gary in trying to identify a solution to meet his business requirements was to find a simple to use, yet feature rich software program to track time, projects, expenses and much more. Based on the basic requirements of simple, good reporting.

After implementing Timesheet Xpress...

“Our Billing rate is different for each project, each client and for different projects under the same client. Timesheet Xpress keeps this all straight for me now” said Gary

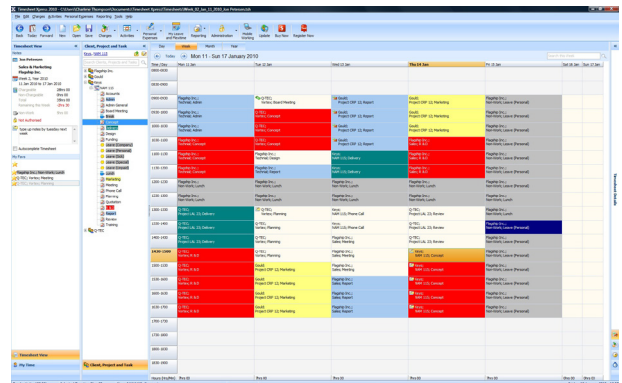
Timesheet Xpress has made life easier not only now when it comes to billing and invoicing, but now all non-billable time is also tracked and is becoming invaluable as a self-management tool; Gary went on to say ...

“Timesheet Xpress helps me understand how much of our days are spent on administration, research, marketing and other tasks we don't get 'paid' for!”

One of the biggest advantages Underwriting Solutions has also found is that invoicing time has been slashed due to the seamless work flow and processes of Timesheet Xpress.

Creating Invoices from random spreadsheets could easily take four hours per month, now at the click of a button Timesheet Xpress collates all the relevant billable time and will create an invoice (or link to invoicing packages*) in an instant.

* Please check website for compatible packages.



About Timesheet Xpress...

The software is easily installed on either stand alone or network computers and offers a range of configurations for use in organisations of all sizes from independent consultants relying on accurate tracking of “billable hours” to large corporations who are concerned not only with project management and staff productivity but also with timely management information for the purposes of workforce management and staff optimisation when forecasting and scheduling outputs.

It is possible to download an unrestricted trial of Timesheet Xpress for a 35 day period. For specific questions please call our UK office on +44 (0) 870 225 1790 office hours are 0830hrs – 1700hrs (GMT)

Comments from some additional users...

FROM: J. DE WIT – ACADEMIC MEDICAL CENTER AT THE UNIVERSITY OF AMSTERDAM (NETHERLANDS)

“It (Timesheet Xpress) makes steering and planning easier as the number of hours spent in each project are actually and in the history know.

In comparison with using spreadsheet program for it I estimate it saves us at least one hour for each employee. In comparison with a spreadsheet program: it saves a lot of time.”

FROM: G SCOTT – CASSIDY & COMPANY (CANADA)

“This software has paid for itself many times over in the time we used to spend on manual sheet, it gives us great reporting capability and was very easy to implement on our existing systems!”

FROM: MJ FICK - PETANQUE (SOUTH AFRICA)

“We’ve been using it with great success for a number of years now. It simplifies timesheet logging, tracking and billing tremendously... Your support is great and value for money absolutely excellent!”

FROM: M SPENCE – AIT SPATIAL LTD (UK)

“Timesheet Xpress has provided a structured yet flexible approach to our time management ... the whole time management, productivity and charging processes are greatly simplified.”

FROM: KARL CINI – BRIAN TONNA & CO. (MALTA)

“We used to work on excel based timesheets which were not linked or networked. The biggest difficulty we had was in collating all data together and extracts the reports we require.

We now have up to date information on time spent on our clients and distinguishing between time that can be charged separately and that which is included in a retainer. We can thus monitor our fees ensuring that our retainer fees are adequately covering time spent thereon. It is also helping us to budget for time to be spent on audits and other recurring projects by analysing time spent during the previous year.

We cannot exactly determine cost savings as our firm has steadily increased its workforce over the past years. However I can estimate that at least 3 hrs per month per employee is saved.

I would say the biggest advantage would be the ease of use of the software.”

FROM: D STEGA-JONES - INPHI.NET WEB AGENCY (UK)

“Timesheet Xpress has been a revelation for our business in the recording and reporting of project time and the ability to accurately measure the profitability on every project. I would have no hesitation in recommending this product to any business that needs to accurately monitor and report in a timely manner.”

FROM: R MOOI - SAL ACCOUNT (NETHERLANDS)

“Our turnover increased immediately by approximately 10% as every single hour got billed...”